

At both the PRE and POST-Setup stages, business owners may face a range of complexities and hurdles as they extend their operational activities into KSA

The challenges companies face when operating in KSA at the business pre-setup stage:

1	Difficulty in opening a bank account
2	Understanding the business expansion process
3	Securing residential real estate for the team
4	Finding an office for the company
5	Taxation framework

The main obstacles that companies encounter at the business post-setup stage:

1	Building a team locally
2	Gaining access to funding partners
3	Limited knowledge of funding landscape
4	Language and fast cultural integration
5	Finding clients

Recommendations before relocation:

- **Frequent visits** to KSA before physically relocating to the country (for several weeks at least).
- **Establishment of working or business relationships** before the official move to KSA (signing 2-3 contracts with businesses, even through subcontracting, before fully starting work in KSA, having 2-5 actual clients).
- **Funding:** Typically, \$1 million from VC implies automatic relocation to KSA and is often a decisive factor in financing.
- **Calculation of relocation expenses:** It is recommended to carefully calculate all expenses for housing, office rental, and living expenses.